

Township of Woolwich - Annual Grant Application Form

The application period opens July 1st of each year and closes July 31st.

This form should be used for (read more about each in the noted Section of the [Grants Policy](#)):

- Annual Operating Grants (Section 8.2)
- Annual Capital Grants (Section 8.1)

[Arts & Culture Grants](#) (Section 9.1), [Equity, Diversity, Inclusion and Belonging Grants](#) (Section 9.2), [Special Events and Special Assistance Grants](#) (Section 9.3), and [Travel Assistance Grants](#) (Section 9.4) are considered non-annual and those applications are accepted throughout the year.

The Township's [Grants and Special Assistance Policy](#) provides for the different types of financial support. All information submitted in a grant application becomes public information and will be included in a Council Meeting agenda. The Township may request further information or clarification as needed. A Grants Reporting Form will be provided to all returning applicants following submissions of the Grant Application. This form is required to be filled out and submitted prior to the receipt of any successful grant awards. Should you have any questions or concerns, please contact the Council and Committee Support Specialist - [contact information at the bottom of the Grants page](#).

Amount of Grant Being Requested: *

Type of Grant Being Requested: *

Name of Organization: *

Organization Address (Street Number, Street Name, City/Town): *

Name of Primary Contact: *

Title of Primary Contact: *

Address for Primary Contact (If Different than Above):

Primary Contact Telephone Number: *

Primary Contact Email Address: *

Type of Organization:

Please provide a summary of the purpose, goal, or mission statement of your organization.

Shelter Movers Southwestern Ontario is a volunteer-powered charitable organization providing moving and storage services at no cost to individuals and families fleeing abuse. We collaborate with local businesses, community agencies and health care professionals to support people, primarily women and children, as they transition to a life free of violence. One of our local partners in Woolwich Township is Woolwich Community Health Centre.

Essential Service Status

Section 1 of the [Grants Policy](#) defines an essential service as a a service that is necessary for the health, safety or welfare of Township residents. The approval body will give priority consideration to grant applications from local or Region-wide organizations or individuals that are deemed by the approval body to provide an essential service.

Please indicate which essential service your organization provides (If Applicable - Check All that Apply).

- Health
- Safety
- Welfare

Please explain how your organization fits into the selected category.

Intimate partner violence has been declared an epidemic by most cities and townships in Waterloo Region, as well as the Regional Council. We see firsthand the results of this reality in the increased number of move requests we receive each month.

Research shows that when a woman can take her belongings, and those of her children, she is more likely to leave an abusive situation and the chances of her returning are lower than if she has to leave everything behind. Research also shows that not living in fear has a direct result of increased positive mental health. Children also sleep better, which leads to better physical, as well as learning, outcomes.

Proposed Use of Funding

Section 7 of the Grant Policy states that grant funding approved by the Council of the Township of Woolwich must be used for the purposes stated in the grant application unless Council has given prior approval for a change in the use of funds.

Please provide a detailed description of the proposed use of funding.

Studies have shown that women in rural areas often have fewer options when it comes to receiving assistance to help them leave an abusive relationship. They have limited resources to both help them flee and to find a safe place to stay. If they must move into the city, which often is the case, having their belongings close at hand provides a greater sense of security.

The funds from the Township of Woolwich would be used to recruit new volunteers who live in rural areas of Woolwich to help meet the increased demand for specific moves in the Township. Volunteers work with our logistical staff to orchestrate the timing that works best for the client. Volunteers then book the trucks and personal vehicles that are used to transport the client, organize volunteer drivers and movers, arrange security or police if necessary, and secure a storage facility. Storage facilities can range from \$250 to \$450 a month depending on the size needed, based on the personal items the client wishes to bring.

The funds would also be used to increase our network of volunteer partner companies (especially storage facilities and vehicle rental companies) in more rural areas to decrease the overall amount of transportation needed and help keep fuel costs down. We will network with new referral agencies in these areas as well, to ensure our services are accessible to Woolwich residents who need them. To raise awareness, we will attend local events, fairs and other gathering areas.

We have already moved at least two families from Woolwich Township this fiscal (April 2024-March 2025). In some cases, residents of Woolwich Township may be moved from a shelter in the city and might not be captured in the Woolwich numbers. Even without the likely growth in demand, we anticipate moving at least six families from Woolwich by March 31, 2025. \$5,000 would provide storage, truck rental and fuel for two to four of those families. We often move a client more than once and will store their belongings until they have landed in a safe longer-term environment. Until then, we will transport them to and from their storage unit when they need something like seasonal clothing changes, a specific toy for a child, etc. This is especially important if they are housed in a shelter where they have space for only a few essentials, leaving most of their belongings stored until they can move to a stable, permanent home.

Township Significance and Need

Section 3 of the Grants Policy states that an organization or individual seeking assistance must ensure its significance to the Township is clearly explained in the application for assistance.

Please describe the significance of the service, program, or event to be funded to the Township of Woolwich as well as how it meets an identifiable and quantifiable need in the Township.

Sadly, the incidence of intimate partner violence and domestic abuse continues to rise. Shelter Movers Southwestern Ontario has realized a 30% increase in requests for moves over 2023. Without support from our local communities, we cannot meet this need.

Rural abuse is often hidden as communities are small and unspoken norms limit disclosure. In some circumstances, a woman may be ostracized for sharing her experience of abuse. We work closely with local agencies and groups to make sure women can reach out safely for help when needed.

Please list the municipalities served by your organization.

We serve primarily the municipalities in Waterloo Region but we are seeing growth across Southwestern Ontario, specifically in Guelph, Brantford, and Hamilton.

On average, how many clients does your organization serve annually, and how many total clients do you expect to serve this year?

This past year (FY 2023/24), we completed 215 moves which included moving 317 children and 97 pets from an unsafe environment. On average, we conducted 18 moves per month, a 38% increase over the previous fiscal year.

Are the majority of your client's residents of the Township of Woolwich?

No

How many of the clients served in the past two years were residents of the Township of Woolwich, and how many residents does your organization expect to serve next year?

Last year we began to track where each client move originates. Last fiscal we conducted five moves originating in Woolwich Township. In the first three and half months of this fiscal year, we have conducted two client moves. Our network in the area continues to develop and we expect a minimum of six client moves originating in Woolwich Township in fiscal 2025.

Although residents of Woolwich Township do not represent the majority of our clients, anyone in Woolwich Township experiencing abuse qualifies for our services. Our goal is to be able to move to safety anyone who reaches out for assistance.

Other Requirements

Section 6 of the Grants Policy lists other considerations that must be addressed before the Council of the Township of Woolwich will consider an organization's grant request.

Does your organization have an elected executive of volunteers that will take responsibility for the receipt and disbursement of funds?

Yes

Is your organization in good financial standing, including with the Township of Woolwich?

Yes

Is your organization applying for a grant to help cover an operating deficit?

No

Does your organization give grants?

No

Is your organization applying for a grant to replace financial support that was discontinued by another funding source? If so, please provide additional details.

No

Does your organization provide the same or similar services to those offered by another local organization or municipality? If so, please provide additional details.

No, we do not provide overlap services.

We are the only service of this kind in Canada, providing free moving and storage to survivors of abuse.

Could your organization's efforts be better funded through the purchase of a service agreement with the Township of Woolwich? If so, please provide additional details.

Not at this time

If your organization receives a grant, will all citizens of the Township of Woolwich be eligible to participate in the funded program, event, or activity? If not, please provide additional details.

Shelter movers is committed to providing support to any and all people groups. Any person, any race, any gender experiencing abuse, with a referral by a partner agency, can use the services of Shelter Movers. We work through referrals only because when a person is out of the abusive home, we want to ensure they have an ongoing support network.

Acknowledgment of Township Contributions

Section 4 of the Grants Policy requires organizations that receive a grant to recognize the Township's contribution in any promotional literature which may be prepared by the organization, on the organization's website or social media, during the event or initiative, or in another public manner.

Please describe how your organization would acknowledge a grant from the Township of Woolwich.

The grant from the Township of Woolwich will be acknowledged through social media, our donor newsletter and on any printed material shared in the community

Volunteer Support

The Eligibility Requirements for Operating (Section 8.2) and Capital Grants (Section 8.1) in the Grants Policy states that applicants must rely significantly on the use of volunteer support.

Does your organization rely significantly on volunteer support? Please describe the number of volunteers and volunteer hours, which benefit your organization.

Our organization is primarily volunteer powered. We currently have 155 volunteers contributing as drivers, movers, operational support, volunteer services, fund developers, and administrative support. Drivers and movers alone have contributed over 4,000 volunteer hours in the last fiscal year. This year we hope to begin tracking other volunteer hours as well.

Accessibility and Inclusivity

The Grants Policy states that organizations that apply for Operating and Capital Grants must make their programs, services, or events accessible to, and inclusive of, persons with disabilities. The Township will not normally fund any program, event, or service that is inaccessible of persons with a disability.

Please provide details about how persons with disabilities would be able to access the program, service, or event, such as accessible parking, accessible facilities, awareness training for staff or volunteers, etc.

We make all the necessary arrangements for the safe move of a client. If an accessible vehicle is needed, we rent one. Our staff and volunteers are also trained in trauma informed support.

Requests for Grant Increases (Multi-year/Term of Council Grants Only)

Section 8.2.3 and 8.2.4 of the Grants Policy deals with requests for grants for the Term of Council and inflationary increases.

Does your organization wish to apply for a multi-year grant that coincides with the current term of Council (ending in 2026) with minor inflationary increases? This is only available to organizations that Council deems to provide essential services.

Yes

Will the grant increase be used to support an expansion of a program or service? If yes, please provide details, and if no, please explain why the grant increase is being requested.

To support increasing costs and anticipated increased service in response to increased demand

Goal of Self-Sufficiency

The Council of the Township of Woolwich recognizes the contribution that charitable and nonprofit organizations make to the quality of life enjoyed by residents. Council is committed to working with community groups but must be cognizant of budget constraints and competing priorities. Council encourages groups to work towards achieving financial self-sufficiency and independence in their programs through community participation and fundraising.

Does your organization anticipate that the activities for which this assistance is being requested will become self-supporting through private or other sources? If yes, please provide details, and if no, please explain why not.

Shelter Movers Southwestern Ontario would like nothing better than to be out of business but sadly we do not see that outcome in the foreseeable future. We are always seeking individual, small business, and corporate partnerships and donations. We also apply for grants where the grantor has an interest in supporting individuals fleeing abuse or serves a general family well-being/safety mandate.

Our chapter receives no formal government funding and we do not want to have to turn down any requests for support. Nor do we wish to charge clients (who are most often unable to pay), for the service. As such, we anticipate needing more funds as demand increases.

Other Sources of Financial Support

Who did your organization request funding assistance from this year? (Organization, Date, Amount Requested, Amount Received/Refused)

This year, funding assistance has been requested from:

Cambridge Bingo (for Cambridge) - \$27,000, requested, in progress

United Way Waterloo Region Communities (for Waterloo Region, primarily Kitchener) - \$8,000 approved Q1 of this fiscal year

Cowan Foundation (for Waterloo Region - \$50,000 approved, pending distribution)

Did your organization implement user fees this year? If user fees were not charged this year, and will not be charged next year, explain why. Please detail any planned future increases in user fees.

No. We have no fees for our service, and that will not change. Often an abuser maintains control by controlling finances. If the abused has no money they cannot move. We must remove payment as one more barrier that might prevent a client getting to safety.

What other agencies does your organization intend to request funding assistance from for the next fiscal year? Include any other municipal, provincial, or federal departments or agencies. (Agency and Amount to be Requested)

This fiscal year we plan to request funding assistance from Wilmot Township, City of Kitchener, and the City of Waterloo.

In each case the amount requested will be tied to the number of moves anticipated in that municipality.

What fundraising events has your organization planned for next year, and how will the funds be used? (Event, Estimated Revenue, and Use of Funds)

Fundraising events planned for this fiscal?

Drive for Survivors Golf Tournament. Estimated revenue: \$15,000

Virtual Silent Auction Estimated revenue: \$2,000

Use of Funds from both events: client moves and storage, fuel, security, volunteer management, outreach and awareness building

Final Comments

Do you have any final comments on why public funds should be given to your organization?

Shelter Movers fills a critical gap in the gender-based violence sector. We step in as a vital part of the solution by filling that gap and removing a financial barrier for survivors by providing secure moving services for those escaping domestic violence.

As a local chapter of a national organization, we do not have separate financial statements, however, we have provided the most recent audited financials for the national organization. Our interim financials for the current fiscal year are not yet available, so we have provided profit and loss financials for fiscal 2023-24.

Attachments

If any of the required attachments are missing in the application, your organization's application will be designated as incomplete, and Council will be made aware. Ensure that all of the following documents are attached to the application. If you cannot attach a document that has been requested, you must attach a separate sheet to explain to Council why it is not possible to fulfill the requirement.

Please provide a complete list of Board, Executive, or Committee members, including their roles and contact information.

File Name



[Shelter Movers Board of Directors FY25 07-24.xlsx](#)

171.2 KB

Please provide a copy of your organization's constituting documents (Constitution, By-laws, or Letters of Incorporation).

Please provide your organization's most recent annual audit financial statements or those qualified by a professional accountant, which should include, at a minimum, a Balance Sheet and Income Statement.

File Name



Shelter-Movers-Mar-2023-Financial-Statements.pdf

602.7 KB

Please provide interim financial statements for the current fiscal year.

File Name



Shelter Movers - P _ L - financial to 31 Mar 2024.xlsx

13.9 KB

Please provide a budget for the year that the grant is being applied for.

File Name



SMSWO - 2024_25 Budget - Woolwich Township.pdf

72.4 KB

Certification of Grant Application

We, the people signing below, do certify that the information provided in this Grant Application is accurate and complete to the best of our knowledge, and the Grant Application has been endorsed or approved by our Executive.



Signatory Name

Courtney Waterfall

Board of Directors



First Name	Last Name	Board Position	Area of Experience/Expertise	Profession	Employer	City of Residence
Danielle	Muise	Board Chair	Corporate & Commercial Law & Litigation	Lawyer	Aird & Berlis LLP	Toronto, ON
Christina	Topp	Board Member	Marketing & Communications, Fundraising, Nonprofit management	VP, Marketing & Community Engagement	Sunnybrook Foundation	Toronto, ON
Linette	Soldan	Board Member	GBV, Nonprofit Governance, Women's Shelters	Executive Director	Rowan House Society	Calgary, AB
Amy	Tang	Board Member	Pension Law, Risk Management	Lawyer	Ontario Teachers' Pension Plan Board	Toronto, ON
Amanda	Liscio	Board Member	Chartered Professional Accountant, Finance & Audits	Regulator, Professor	CPA Ontario; York University	Etobicoke, ON
Evan	Risko	Board Member	Psychology	Professor	University of Waterloo	Waterloo, ON
Aneta	Filiciak	Board Member	Business Management, Organizational Consulting & Leadership Coaching	Business Consultant & Agile Coach	Agile by Design	Toronto, ON
Peter	Obradovich	Secretary	Business Management, Acquisitions and Development	VP Acquisitions and Development	Talus Capital Corporation	Toronto, ON
Reema	Chheda	Treasurer	Chartered Professional Accountant, Accounting & Finance	VP Finance	SiteLine Group	Markham, ON
Amanda	Levine	Board Member	Clinical Psychology, Gender based violence	Neuropsychologist	Hennick Bridgepoint Hospital,	East York, ON
Leah	Nord	Board Member	Operations, Government Relations, Workforce Planning & Inclusive Growth/IDEA	Senior Director, Operations	Canadian Homebuilders Association	Ottawa, ON

2024 - 2025 SMSWO Budget	Woolwich Township
Expense	2.3% of moves
Move Operations (subtotal)	\$6,923.80
Fuel	\$360.18
Vehicle Rentals	\$1,106.76
Security	\$175.03
Storage	\$1,968.80
Moving Supplies	\$20.70
Salaries	\$3,292.33
Volunteer Services (subtotal)	\$1,622.09
Volunteer Management	\$136.85
Recruitment	\$6.90
Training & Development	\$57.50
Salaries	\$1,420.84
Marketing & Comms (subtotal)	\$318.96
Direct Mail	\$13.80
Swag/Print Marketing	\$46.00
Salaries	\$259.16
Admin Expenses (subtotal)	\$2,760.95
Professional Fees	\$4.60
Rent	\$5.75
Bank Fees	\$13.80
Business Fees/Licenses	\$27.60
Fundraising Expenses	\$625.60
Travel	\$13.80
Office Supplies	\$21.85
Phone	\$55.20
Software	\$13.80
Salaries	\$1,978.95
Total Expenses (Woolwich Township)	\$11,625.80
Revenue (high level of confidence)	Amount
Grants (subtotal)	\$2,311.50
Gender Equity Fund	\$494.50
City of Cambridge	\$460.00
WRCF & associated funders	\$920.00
UWWRC	\$184.00
Brant County	\$115.00
City of Guelph	\$138.00
	\$0.00
Fundraising Events (subtotal)	\$989.00
Cambridge Bingo	\$598.00
Virtual Silent Auction	\$46.00
Drive Fore Survivors golf tournament	\$345.00
	\$0.00
	\$0.00
Donations & Partnerships (subtotal)	\$1,492.70
Open Text	\$156.40
100 Men Who Give A Damn	\$71.30
TD Wealth	\$115.00
Cowan Foundation	\$1,150.00
	\$0.00
In-Kind Donations (subtotal)	\$2,395.68
Moving Supplies	\$9.20
Security	\$15.18
Storage	\$1,932.00
Vehicle Rentals	\$439.30
Total confirmed & expected funds*	\$7,188.88
*Most of the funds expected and confirmed are restricted to specific municipalities and will not cover Woolwich Township	

Profit and Loss
Shelter Movers
For the year ended 31 March 2024

Chapter is Waterloo.

Account	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sept 2023	Oct 2023	Nov 2023	Dec 2023	Jan 2024	Feb 2024	Mar 2024	Year to date
Revenues													
Grants and donations													
Donation (Unrestricted)	981.02	292.50	607.35	186.82	2,346.57	1,221.82	389.03	4,230.15	3,366.16	11,494.16	2,908.47	1,081.32	29,105.37
Fundraising (Corporate Partner)	1,370.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,370.00
Fundraising (Event)	216.00	305.00	59.27	0.00	0.00	16,310.91	0.00	2,097.35	15,737.70	3,081.12	2,482.46	4,507.39	44,797.20
Fundraising (Major Gift)	0.00	0.00	0.00	0.00	0.00	7,000.00	0.00	0.00	0.00	0.00	0.00	0.00	7,000.00
Fundraising (One-Time Donation)	0.00	1,420.00	0.00	0.00	1,000.00	0.00	0.00	300.00	1,600.00	0.00	0.00	6,411.45	10,731.45
Grants - Restricted	0.00	10,000.00	0.00	0.00	22,000.00	5,625.00	937.50	937.50	937.50	937.50	937.50	937.50	43,250.00
Grants - Unrestricted	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,500.00	0.00	0.00	0.00	0.00	6,500.00
Total Grants and donations	2,567.02	12,017.50	666.62	186.82	25,346.57	32,157.73	1,326.53	14,065.00	21,641.36	15,512.78	6,328.43	12,937.66	144,754.02
Total Revenues	2,567.02	12,017.50	666.62	186.82	25,346.57	32,157.73	1,326.53	14,065.00	21,641.36	15,512.78	6,328.43	12,937.66	144,754.02
Expenses													
Direct moving costs													
Direct Expenses:Fuel Expenses	1,000.78	681.34	800.90	1,026.76	593.56	545.33	962.74	729.85	848.31	614.14	1,046.56	745.23	9,595.50
Direct Expenses:Moving Supplies	17.12	272.82	0.00	0.00	0.00	28.05	64.44	93.51	0.00	68.58	0.00	0.00	544.52
Direct Expenses:Security	114.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,135.29	1,305.15	506.11	428.48	5,489.36
Direct Expenses:Storage Costs	(50.00)	0.00	0.00	0.00	25.99	343.76	0.00	0.00	8.31	0.00	0.00	25.75	353.81
Direct Expenses:Vehicle Rental Expense	667.76	987.67	934.92	708.33	936.73	1,137.10	1,707.91	1,535.12	2,662.90	286.43	1,431.63	985.90	13,982.40
Direct Expenses:Volunteer Management	333.11	4.91	48.71	340.91	34.05	15.04	263.96	304.77	348.95	346.71	222.59	177.08	2,440.79
Total Direct moving costs	2,083.10	1,946.74	1,784.53	2,076.00	1,590.33	2,069.28	2,999.05	2,663.25	7,003.76	2,621.01	3,206.89	2,362.44	32,406.38
Salaries													
Direct Expenses:Direct Salaries and Wages	10,792.19	11,973.99	17,666.76	14,632.10	16,579.54	16,561.28	16,459.28	16,269.24	24,343.80	16,313.20	16,229.20	24,595.80	202,416.38
Direct Expenses:Direct EI Expense	242.62	274.95	403.16	333.91	378.36	377.96	375.63	372.18	438.45	380.97	379.02	574.39	4,531.60
Direct Expenses:Direct CPP Expense	552.52	652.84	955.05	790.52	906.39	905.31	899.25	890.32	1,326.85	895.31	890.32	1,350.47	11,015.15
Total Salaries	11,587.33	12,901.78	19,024.97	15,756.53	17,864.29	17,844.55	17,734.16	17,531.74	26,109.10	17,589.48	17,498.54	26,520.66	217,963.13
Non-salary non-moving costs													
Administrative Expenses:Bank Fees and Interest	21.25	24.25	21.75	24.95	15.45	23.75	19.85	107.10	23.15	60.81	24.65	29.85	396.81
Administrative Expenses:Business Fees & Licenses	274.53	0.00	0.00	127.85	0.00	0.00	0.00	0.00	77.96	0.00	0.00	0.00	480.34
Indirect Expenses:Direct Mail	0.00	0.00	0.00	189.17	0.00	0.00	0.00	0.00	0.00	133.87	0.00	0.00	323.04
Indirect Expenses:Donation Processing Fees	46.28	11.86	20.07	6.53	111.58	58.28	7.51	156.78	119.03	449.02	87.57	41.58	1,116.09
Indirect Expenses:Event Expense	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	539.38	2,274.11	(1,025.85)	419.63	2,707.27
Indirect Expenses:Fundraising Expense	3,392.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11.06	0.00	352.80	0.00	3,756.29
Indirect Expenses:Management Travel	0.00	0.00	4.80	0.00	53.34	0.00	3.04	0.00	0.00	0.00	0.00	18.30	79.48
Indirect Expenses:Marketing	24.60	180.10	0.00	377.16	0.00	0.00	0.00	343.78	0.00	0.00	0.00	0.00	925.64
Indirect Expenses:Office Supplies Expense	0.00	0.00	0.00	0.00	0.00	115.48	26.19	9.30	210.80	0.00	0.00	48.16	409.93
Indirect Expenses:Professional Development	103.94	0.00	0.00	0.00	0.00	0.00	0.00	57.17	0.00	0.00	0.00	0.00	161.11
Indirect Expenses: Phone Stipend	0.00	160.00	160.00	200.00	200.00	200.00	200.00	92.30	276.90	184.60	184.60	276.90	2,135.30
Indirect Expenses:Recruitment Expense	0.00	0.00	0.00	0.00	23.91	0.00	0.00	0.00	0.00	0.00	0.00	0.00	23.91
Indirect Expenses:Software Expense	19.82	18.42	17.98	17.97	18.41	18.41	18.62	18.71	18.23	18.34	18.35	18.42	221.68
Indirect Expenses:Stewardship	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105.35	0.00	0.00	0.00	105.35
Total Non-salary non-moving costs	4,382.85	394.63	224.60	943.63	422.69	415.92	275.21	785.14	1,381.86	3,120.75	(357.88)	852.84	12,842.24
Total Expenses	18,053.28	15,243.15	21,034.10	18,776.16	19,877.31	20,329.75	21,008.42	20,980.13	34,494.72	23,331.24	20,347.55	29,735.94	263,211.75
Chapter Contribution													
Total Chapter Contribution	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Profit	(15,486.26)	(3,225.65)	(20,367.48)	(18,589.34)	5,469.26	11,827.98	(19,681.89)	(6,915.13)	(12,853.36)	(7,818.46)	(14,019.12)	(16,798.28)	(118,457.73)